



A&A INDUSTRIAL PIPING, INC.

FULL SERVICE MECHANICAL CONTRACTORS

October 23, 2025

Alaimo Group
200 High Street
Mount Holly, NJ 08060

Attn: Jim Cunningham

RE: Preakness Healthcare Center – BMS Upgrade & HVAC Replacement
A&A Job #25001 – X-005 – FCU OA Duct Replacement

A&A Industrial Piping, Inc. (A&A) submits for your consideration our lump sum proposal to provide all union labor, materials, tools, equipment, and supervision to complete the additional scope of work listed below.

Total Lump Change Order Price: **\$31,336.00**

Adjustment in Contract Time: **Add: 15 days**

Additional Work Scope:

- Per the response from RFI-020, A&A is requested to replace the outside air duct damaged by the dirt in the existing flower beds to allow for the installation of the FCUs on the 1st Floor. The sleeves will be constructed with 20-gauge galvanized sheet metal.

Exclusions and Clarifications:

- Steel and waterproofing installation mentioned in the RFI-020 response will be submitted under a separate change order. This change order is strictly for replacing the outside air ducts for the FCUs on the 1st Floor of Wings B and A.
- All exclusions from the original proposal still apply.
- Due to current economic conditions, final pricing may have to be adjusted.

If you would like us to proceed with this additional work, we require a receipt confirming our change order at your earliest convenience.

A&A Industrial Piping, Inc., thanks you for the opportunity to quote on this project. Should you have any comments or questions, please do not hesitate to contact us. This price is valid for 30 days.



A&A INDUSTRIAL PIPING, INC.

FULL SERVICE MECHANICAL CONTRACTORS

Sincerely,

A&A Industrial Piping, Inc.

Matthew Travilla

Matthew Travilla
Project Manager



A&A INDUSTRIAL PIPING, INC.
FULL SERVICE MECHANICAL CONTRACTORS

Job #25001

Preakness Healthcare Center - BMS Upgrade & HVAC Replacement	FCU OA Duct Replacement X-005	10/23/2025
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Qty	Size	Description	Mat. Unit	Mat. Ext.	Labor Unit	Labor Ext.

Matl Sub Total \$ -

Total Hrs. 0

Labor Hours		0
Hourly Rate (ST)	\$ 127.02	
Foreman / Superintendent		33
Hourly Rate (ST)	\$ 136.61	
Labor Subtotal		\$ 4,508
Material / Equipment		\$ -
Shop Burden		
Remove and Replace OA Duct (Gerard SM)		\$ 19,807
Additional Dumpster		\$ 1,200
Tax on Material	6.625%	
Subtotal		\$ 25,515
Overhead	10.00%	\$ 2,552
Profit	10.00%	\$ 2,807
Bond	1.50%	\$ 463
Total Cost		\$ 31,336



GERARD SHEET METAL
FABRICATORS INC

Gerard Sheet Metal Fabricators Inc.
385 Lexington Ave.
East Brunswick, NJ 08816

REQUEST FOR CHANGE ORDER

REQUEST FOR CHANGE ORDER #: 25-911

TO: A&A Industrial Piping, Inc.
6 Gardner Road
Fairfield, NJ 07004
P: 973.882.2622
F: 973.882.0883
E: Mtravilla@a-agroup.com

DATE: October 20, 2025

JOB NAME: Preakness Medical Center

LOCATION: Wayne, NJ

ATTN: Matt Travilla

JOB #: 25-0206

Changes:

GSMFI proposes to furnish and install (33) wall sleeves for 1st floor wall mounted FCUs. Existing fresh air intake thru wall sleeves to remain will be removed and replaced with new wall sleeves.

Scope:

Review in Field and Measure - 1M x 2H x \$180.82

Fabricate Fittings: 33pc x 1H x \$174.81

Remove existing and install new sleeves & existing louver:

33pc x 2H x \$174.81

Material: Sheet Metal, HW, Sealants, Etc

\$361.64

\$5,768.73

\$11,537.46

\$2,140.00

Total for the above listed scope of work:

\$19,807.83

Notes & Clarifications:

- 1) Sale tax included on material only
- 2) All work performed on straight time
- 3) GSMFI excludes any excavation or digging if required to provide clearance from exterior louvers
- 4) New Sleeves shall be 20 GA Galvanized material

SIGNATURE

Thomas Orr

Request for Change Amount

\$19,807.83

Cc:

GJH, DSE, TW, File

732-257-4777 Phone

732-257-7282 Fax

WWW.GSMFI.COM