



RESOLUTION REQUEST FORM

NAME OF REQUESTER: Kenneth A. Simpson DEPARTMENT/DIVISION: Engineering/Road

1. DESCRIPTION OF RESOLUTION

TYPE OF RESOLUTION: Competitive Contract Award - RFP

PROJECT NAME & NO. (If applicable): RFP-26-002 Online Auction Services

PROJECT LOCATION (If applicable): _____

SUMMARY:

Authorizing the award to Liquidity Services Operations LLC dba GovDeals located at 6391 Arlington Road, Suite 460, Bethesda, MD 20814, for one (1) year agreement beginning April 1, 2026 and expiring March 31, 2027. Additionally, the County shall retain four (4) one (1) year renewal option.

2. **CERTIFICATION OF FUNDS**

AMOUNT OF EXPENDITURE: \$ N/A

REQUISITION # _____
(A copy of the requisition from Edmunds must be attached)

PURCHASE ORDER # _____
(A copy of the purchase order and change order request form must be attached)

ACCOUNT # _____
(If more than one account please list individually below, with designated amounts)

ACCOUNT # _____ Amount: _____
ACCOUNT # _____ Amount: _____
ACCOUNT # _____ Amount: _____
ACCOUNT # _____ Amount: _____

3. **METHOD OF PROCUREMENT**

RFP #: 26-002

RFQ #: _____

Add qualifying resolution no. if requesting an award

BID #: _____

CO-OP: _____ Number: _____

Did the vendor agree to extend pricing to Passaic County Cooperative Pricing #38PCCP?

Yes No

STATE CONTRACT #: _____

EXCEPTIONS (per N.J.S.A. 40A:11-5 et seq.): _____

QUOTES: (Please add all solicited quotes herein; including vendor name and total amount.)

NON-FAIR & OPEN: (A copy of an executed *Business Entity Disclosure Certification* must be attached)

OTHER: _____

Memorandum

TO: Public Works Committee
FROM: Kenneth A. Simpson, Supervisor of Roads
RE : RFP-26-002, Online Auction Services
DATE : March 11, 2026

Background and Scoring Criteria

On February 24, 2026, Michelle Vega, Road Department, Todd Stanley, Passaic Prosecutors Office, and Micheal L. McLaughlin Sr., Passaic County Sherrif's office (hereafter "Review Committee") met to review and score responses to RFP-26-002, Online Auction (hereafter "RFP") in conformance with the requirements of N.J.S.A. 40A:11-4.1. Pursuant to the RFP, the proposals were scored using the following weighted scoring criteria: (1) Management, 34/100; (2) Technical 33/100; and (3) Cost, 33/100.

Scoring of Respondents

Two (2) qualified firms responded to the RFP: (1) GovDeals and (2) Municibid. After reviewing the responses, the Review Committee scored the proposals as follows.

I. GovDeals

- a. **Management.** Gov Deals set forth a strong team of qualified staff members with the skills, expertise, ability, and experience to execute all the goals and needs for the County as set forth in the RFP. For all the positions required by the RFP, Gov Deals established a core team of professionals with extensive experience using, operating, and troubleshooting all of the software, hardware, and other information technology needs of the County. **(34/34)**
- b. **Technical.** Gov Deals provided a coherent narrative outlining how each of the goals and requirements as set forth in the RFP would be accomplished, responding to each technical need of the County. **(33/33)**
- c. **Cost.** Gov Deals pricing structure is in line with the projected budgeted costs for the services provided and comparable to the market value of the services requested by the County in the RFP. **(29/33)**

TOTAL = 87/100

II. Municibid

- a. **Management.** Municibid outlined a team of three professionals with experience in Online Auction Service. However, a review of the proposal shows Municibid didn't demonstrate personnel with experience in providing full-service support, and the score was reduced. **(30/34)**
- b. **Technical.** Municibid failed to provide marketing strategies. While establishing certain skills and expertise with online auction services, the response did not demonstrate with a high degree of

certainty that Muncibid would be able to service the County and accomplish all of the goals required by the RFP. (26/33)

- c. Cost. Muncibid's pricing structure was very competitive. (30/33)

TOTAL = 86/100

Review Committee Recommendation

Based upon the scoring of the Review Committee, it is recommended that the RFP be awarded to GovDeals for one (1) year agreement beginning April 1, 2026 and expiring March 31, 2027. Additionally, the County shall retain four (4) one (1) year renewal option, as set forth by Gov Deals in its response that can be exercised at the direction of the Passaic County Board of County Commissioners.

**COUNTY OF PASSAIC
 BID TALLY SHEET**

Sherry Arvanitakis, Q.P.A.
 Purchasing Agent

Nadege Allwaters, Esq.
 County Counsel

**RFP
 PURCHASING DEPARTMENT**

Taken by: Zyanza Cordova
 Taken by: Hashiah Brown
 Typed by: Marley Garcia

Bids received at 10:30 a.m. on December 11, 2025 the Passaic County Procurement Center, 495 River Street Second Floor, Paterson, NJ 07524
RFP-26-002 Online Auction Services

Vendor	Ack. Of ADD	Statement of Corp Ownership	Standard Questionnaire	Disc. I/A Item	Non-Inv. Russia/Belarus	Non-Coll Aff	Business Reg. Cert.	Bid Total	Sellers	Buyers
Liquidity Services Operations LLC dba GovDeals 6391 Arlington Road, Suite 460 Bethesda, MD 20814	X	X	X	X	X	X	X		1 st Year Option Year 1 through Option Year 4: 0	11% 11%
Municipal.com LLC 395 Circle of Progress Drive, Suite D Pottstown, PA 19464	X	X	X	X	X	X	X		1 st Year Option Year 1 through Option Year 4: 0	Seller 0 Buyer 7% 7%
									Real Estate per Occasion: \$0	Real Estate per Occasion: no seller fee. 7% buyer fee